

SBA * Consulting, LTD

Growth is Good

We understand your problems Are you ready for the solution? Our outsourced CxOs are prepared to help!

Supply Chain Management

Loosely this term is either a bad headache or a great moneymaker. When a Supply Chain runs smoothly everyone is happy; production, maintenance, sales, customers; everyone. When a Supply Chain runs poorly or is out of control, a company can bleed to death without ever knowing why. Various methodologies can pinpoint the causes; all requiring an experienced eye to find the root cause.

As such, we have varied levels of GAP analysis, the main methodology to find problems.

What level of pain can you afford to maintain?

Small changes in process can bring dynamic economic changes.

We had a customer that had to renegotiate terms with a transportation company to satisfy the constant flux the market price changes were bringing. The result: A happy medium in which both the vendor and the client were satisfied. Both not only made or saved money, but more, was the saving of a relationship.

We were very comfortable with the negotiating process; we understood the transportation company, and most of all understood the customer's problem; and how those problems affected the bottom line.

In larger companies, Supply Chain Management issues can be hidden within multiple different costs and fees, with many valid reasons. It is obvious (to the trained SCM professional) in smaller companies, and these issues can cripple these smaller company. The big question, is this acceptable to you?

In the larger company, it takes time to root out these hidden costs. When costs are rising Management needs first to have validation, then adjustment, to have a fully corrected system. Is your management tired of wasting money, too? What will you do to solve your problems?

What sets SBA * Consulting apart from other Supply Chain Management firms? It is simply **experience, time proven results, and access to all the other professionals** needed to solve your problems. Issues with Supply Chain Management are typically spread out throughout the organization, not limited to just one area. This is called silo thinking. Although

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the problems may be evident in the Warehouse, the issue causing those problems or offshoots of the problem will be found elsewhere in the entire enterprise.

When someone dares you to *think* out of the box, it is because you know the answer.

When someone can show you, are *thought* in motion out of the box, as practiced by others with a positive result, which is experience. Not only do we dare you out of the box, we can fuse this with your financial world, your IT world, your sales world, your supply chain, within your enterprise, and most of all show you, if you simply just need a bigger box. Proven thoughts and experience, which span the globe providing, complete integration.

Sometimes our solutions are simple, not overly complex, and most of all value added/cost effective. The bigger box.

Our experience, ideas, and history can fuel your dreams into the reality you desire. We understand your problems, the main question is:

“Are you ready for the solution?”

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