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Growth is Good

We understand your problems Are you ready for the solution? Our outsourced CxOs are prepared to help!

Supply Chain Management Talking Points

Global Supply Chain Excellence-Generic

- Fundamental for manufacturer, distributor, and service provider success
 - Not an isolated function
 - Numerous steps and “hand-offs” from sourcing to customer delivery
 - GLOBAL = added cost, complexity, and risk
 - Usually a correlation between an operationally excellent supply chain and “world class” performance in:
 - ❖ Customer satisfaction
 - ❖ Sourcing, logistics, and cost performance
 - ❖ Inventory performance

Global Supply Chain Excellence Areas to Assess

1. Total Delivered Cost
2. Global Logistics Process Automation
3. End to End Visibility
4. Supplier Portals and ASN Capabilities
5. Total Product ID and Regulatory Compliance
6. Dynamic Routing
7. Supply and Demand Variability Management

8. Integrated International and Domestic Workflow

9. Integrated Planning and Execution

10. Financial Supply Chain Management

Critical Success Factors

- What are the results that will drive success?
- Things that really matter for success. Survival!
- Essential areas that must be performed well to achieve the mission, objectives, and goals.
- Ask the question: *Why would the customer choose us?*

Performance of metrics will determine if you are meeting the critical success factors.

Critical Success Factors Categories

- Customer satisfaction
- Quality
- Profit
- Cost
- Market Share
- Increased Revenue

2711 Bellmore Avenue • Bellmore, New York 11710-4310

Tel: +1 (516) 221-3306 • NYC: +1 (212) 487-5085 • CT: +1 (860) 760-0250

SBAConsulting.com • info@sbaconsulting.com • Twitter: @SBAConsult • Skype: SBAConsult

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